

14 December 2023

Dear Customer

We trust you are well and that you had a prosperous trading year.

DGB will be implementing a price increase in the coming weeks, to, where possible, adjust for excise duties, forex and the ever-increasing input costs. The price increases will be effective 15 January 2024. Any deliveries on or after said date will attract the new pricing. These increases are outlined below for further clarity.

WINE					
PRESTIGE PORTFOLIO	PI %	EVERYDAY FAVOURITES	PI %		
Backsberg	7.7%	Ribshack	7.7%		
Bellingham	7.6%	St Augustine	8.3%		
Boschendal	6.6%	Sunkissed	5.8%		
Fryer's Cove	5.8%	Tall Horse	6.4%		
Gorgeous	6.4%	The Beach House	5.8%		
Old Road Wine Co.	6.3%	The Cattleman's Club	5.9%		
		The Saints	7.8%		
POPULAR PREMIUM	PI %				
Brampton	8.1%	AGENCY WINE	PI %		
Douglas Green	7.8%	Kanonkop	7.5%		
Franschhoek Cellar	7.9%	Vergelegen	0.0%		
Vineyard Friends	6.9%				

SPIRITS					
PREMIUM SPIRITS	PI %	LIQUEURS	PI %		
Jagermeister	5.7%	Butlers	5.3%		
Angostura	9.0%	PO10C	5.3%		
		Tang	5.9%		
		Wild Peach	0.0%		
		Zappa	0.0%		
SCOTCH WHISKY	PI%	CREAM LIQUEURS	PI %		
The Famous Grouse	7.0%	African Secret Marula	7.7%		
The Macallan	5.5%	Coco Rico	0.0%		
		Lips	5.3%		
		Tant Sannie se Melktert	5.2%		

The DGB operations and supply chain teams have endeavoured to ensure the required stocks are available. To fairly manage the order process, allocations will be based on sales history and will be shared with you where required.

We wish you a busy and successful festive trading period and thank you for your continued support.

Assuring you of our best efforts always.

Kind regards

Kuen Robertson

National Sales Executive

